

# BHARTI TODAY



Mr. B.D. Khurana,  
ED, BTNL (MP)

Dear Colleagues,

At the outset, let me take this opportunity to congratulate all of you for having successfully seen-off the year 1998, a year of momentous happenings in Bharti Enterprises. Milestones were achieved in every area of Telecommunications business, singularly important being the launch of the first private basic telecom service in the country in the state of Madhya Pradesh.

History was created on June 04, 1998, when with the launch of commercial services at Indore by Bharti telenet Ltd., the long-cherished dream of ours of becoming the first private basic telephone operator in India came true. The event, apart from being a landmark achievement for Bharti, also reinforced the faith and confidence that the Indian Government had placed on the private sector. It was made possible by a tireless & committed effort and dedication of the Bharti Telenet team, guided all along by a focused Top-management mission and Corporate support. Our external partners, in world leaders like Telecom Italia and other quality vendors, had also a significantly important role to play in the feat and our heart-felt thanks to all of them. The customer reaction to the entry of Airtel basic services in MP was once again testimony of the niche that Bharti has created for itself in the field of Telecommunications.

Today, the network is operational at Indore, Bhopal and Gwalior & surrounding areas, and poised for launch at Raipur and Jabalpur shortly. Bharti Telenet's Fibre Optic Network between Indore, Bhopal and Gwalior, the first phase of a 3,100 kms. long network has become operational. Systematic project-planning and a focused approach and above all, an exemplary team-spirit has become the culture at BTNL, determining success all the way.

The year 1999-2000 will be the year of consolidation for Basic services in MP. I am sure with the enthusiasm of the team, we shall enter the new millennium with more laurels to our credit on the way to becoming the customers best choice.

Once again wishing you all the best,

*B.D. Khurana*

Bhagwan D. Khurana  
Executive Director  
Bharti Telenet Limited (MP Project)

## AirTel brings India and Seychelles closer

India and Seychelles entered into a Joint Business Council agreement at Le Meridian, New Delhi on March 23, '99. The



agreement was signed by Mr. Sunil Bharti Mittal representing FICCI and Mr. Jamshed Pardiwalla on behalf of Seychelles Chambers of Commerce & Industry, in the presence of H.E., Mr. James Alix Michel, Vice President of the Republic of Seychelles. Discussions were held on possible opportunities for trade between the two Countries.

## NOW ON THE NET



Bharti BT Internet Limited, a joint venture company between Bharti Enterprises and British Telecommunications plc., has been awarded a **National ISP license** by the Department of Telecommunications, Government of India.

BBIL has been awarded Category - A license that allows it to offer a range of Internet services to both corporates and individuals across the country. As a first - phase operation, BBIL plans to launch its portfolio of services in Delhi, Mumbai and Bangalore with subsequent plans of extending the services to all other prominent cities in the country over the next 18 months.

## Gwalior has a new ring

... Read inside for details

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## Seminar on Telecom Policy

FICCI, in association with CII, organised a national seminar on *Formulation of New National Telecom Policy* at New Delhi on February 5, '99. Mr. Sunil Bharti Mittal chaired the seminar and delivered the theme address.

### The New Policy Highlights:

#### TRAI Strengthened

- To arbitrate dispute between Government as the licensor, & licensee
- To decide upon the need for more fixed and cellular operators.

#### Fixed Line Telephony Opened up

- Multiple fixed service providers permitted
- Cable service providers can now offer two-way voice and data communication.

#### Competition in National Long Distance Telephony

- Private Operators can offer national long distance telephony from January 01, 2000.

#### Revenue sharing regime for new licenses

#### DoT to be corporatised

#### Cellular service from DoT/MTNL

#### Universal access levy

#### However:

- Mechanism for transition from existing license fee regime to revenue sharing is not yet clear.
- Decision on Internet Telephony postponed.

#### What it means to Bharti:

The Policy opens up new vistas for the private sector by permitting multiple fixed service providers in circles and proposing to open the national long distance telephony by January 01, 2000. Bharti Enterprises, as India's first provider of fixed line service is well poised to emerge as a leading provider of fixed line services in North India by entering circles, where there are no operators at present. National long distance telephony is the second opportunity that Bharti can exploit. Bharti already has over 3,100 km. long transmission backbone network in the central state of Madhya Pradesh. The modalities for the opening up of national long distance telephony is to be announced in consultation with TRAI by August 15, 1999.



Mr. Sunil B. Mittal addressing the audience at the seminar.

## Balle, Balle! Baisakhi

### It's Annual Day in Ludhiana!

The 12<sup>th</sup> Annual Day celebrations at Bharti Telecom's Ludhiana unit coincided with the auspicious occasion of Baisakhi and

tridentary celebrations of the Birth of Khalsa Panth on April 14. Adding excitement to the occasion was the presence of Mr. Sunil Bharti Mittal,



Chairman, as Chief Guest at the function, along with Mr. Rakesh Bharti Mittal, M.D. and Mr. V.J. Prakash, E.D.



Mr. Iqbal Singh  
Best Worker of the year 98-99



Mr. Dharam Singh  
Best Manager of the year 98-99



Miss Santosh Kumari  
Best Executive of the year 98-99

The grand event was attended by all members of Ludhiana unit along with their families. The celebrations began with Shri Akhand Path Bhog ceremony in the morning. Later, the stage came alive with captivating dances, songs and skits by Bharti employees and their children.



Drawing Competition for Children

Annual awards and prizes for various events and competitions including drawing

and sports activities, were presented during the function. Addressing the audience, Mr. Sunil Bharti Mittal emphasised the need for greater consciousness in the areas of quality and cost to achieve excellence in the face of liberalisation and global competition.

The exciting day ended on a tasty note with everybody partaking in a sumptuous lunch.

## World Congress on Quality

### Bharti leaves its imprint



Mr. Rakesh B. Mittal  
at the congress

Hailed as the world's most prestigious quality event, the 9<sup>th</sup> World Congress on Total Quality was held on January 8-10, '99 at Hotel Oberoi Towers, Mumbai. The event was organised in affiliation with India's Institute of Directors, UK's Institute of Quality Assurance, and supported by quality organisations world wide, including the World Quality Council. The theme of the 9<sup>th</sup> Congress was 'Challenge of Sustainable Excellence in the 21<sup>st</sup> Century'.

Mr. Rakesh Bharti Mittal, Managing Director, Bharti Telecom represented Bharti Enterprises at this quality convention and addressed the prestigious gathering. Mr. H.S. Manhas, Sr. VP (TQM), also participated in the convention.

## CHANGE

*In Today's World there are two kinds of companies  
... The Quick and the dead!*

### G-Tel diversifies its product range

Goa Telecommunications & Systems Ltd. has developed two innovative products, Boss Secretary System (BSS) and Caller Line Identification Presentation Unit (CALLER ID) - both value additions in its telecom product range.



## Delhi gets the Magic feel!

History was created again in Delhi on January 7, '99 with Magic. Magic Ready Cellular Card was launched by Airtel, Delhi with impressive advertising and media support, with the 'Magic dalo, Say hello' campaign. Positioned as 'the simplest way to go cellular', Magic received a phenomenal response.



With the launch of Magic, Bharti Cellular has targeted at people who think going cellular is expensive and complicated. The marketing strategy behind this innovative and exciting idea has left no stones unturned to reach as wide an audience as possible, and make the service easily available across Delhi.







## Bharti Cellular wins the first Bharti Cricket Masters in style

Bharti Cricket Masters, became a first time group-wide cricketing extravaganza held in March, '99 - another inspiring new chapter, initiated to augment the spirit of camaraderie and togetherness in the entire Bharti Enterprises family. The first tournament of this event was organised at IIT Delhi Grounds, which resounded with the throbbing spirit of cricket-loving Bhartians for three weekends. There were spirited clashes. Unexpected wins. Striking scores and much much more.



Rest of Bharti-Runners up

The Cricket challenge came to an exciting finale on Sunday, March 28 with AirTel, Delhi emerging the

winner in a spirited clash with Rest of Bharti. AirTel amassed 212 runs, losing just six wickets, in the stipulated 30 overs, which Rest of Bharti team found hard to beat. The jubilant AirTel, Delhi team won by a margin of 56 runs, defeating rest of Bharti convincingly. Narendra Negi of the same team walked away with the Best Bowler and Man of the Series awards. Alok Rampal of BTNL MP was awarded the only centurion of the tournament award while Vijay S. Sen of Rest of Bharti walked away with the Best Batsman Award. While there were wins & losses, the fun and spirit behind the event touched all hearts. Capt. S.S. Yadav, Mgr. (Admn.) at head office, Mehrauli was felicitated for his excellent organising of the tournament.



Bharti Cellular - Winners

Bharti Cricket Masters will be an annual event to look forward to, from now on.

### The teams at a glance

#### Bharti BT Internet Ltd.

Rajesh Dudeja, Sharad Sharma, Mahesh, Rajeev Luthra, Imrish Singh, Akhil Verma, Akash Goel, Gurinder Sahni, Gurmeet, Sharad Gupta, Dushyant.

#### Bharti Comtel Ltd.

Rakesh Sood, Sunil Arora, Rajnish Arora, Sandeep Arora, Brijesh, Neeraj Arora, Vikas, Praveen, Girdhari, Rakesh Sheoran, Barinder, Surinder, Mahinder, Joginder Kumar.

#### Bharti Telenet Ltd. (MP Project)

Alok Rampal, Dharmendra Bade, Manish Dixit, Mukesh Agarwal, Prasad Rautroy, Pravartan Shukla, Praveen Agarwal, Rahul Verma, Rajiv Sharma, Ramanjeet Singh, Sapan Ghugre, Sanjay Dakwale, Sanjay Khosla, Shailender Singh.

#### Bharti Cellular Ltd.

Sanjay Kapoor, Sonal Khurana, R.P. Singh, Amit Adya, Bijender Singh, Narendra Singh Negi, Simoes Lal, Shabbir Abdi, Alok Kr. Singh, Christopher Tobit, Viond Kr. Sharma, Sadat Zaman, Mayank Chawla, Dinesh Singh Negi

#### Siemens Telecom Ltd.

Sandeep Mushran, B.N. Subramanyam, A.K.Arsi, D.S. Rawat, A.K. Chatterjee, Shubhojit Bhattacharya, Gulshan Kumar, Jitender Grover, Anurag Shanker, Shravan Kr. Govil, Rakesh Kr., Naval Punj, S.S. Bisht

#### Rest of Bharti

V.D. Moorthy, S.S. Yadav, Gagandeep Singh, Vijay Singh Sen, Satish Dabral, N.Srikant, D.N. Sharma, Ashwani Kumar, N.K. Tyagi, Suraj, E.V. Rajeevan, Subhash Binjola, Parsuram.

### Technology on the move

#### Bharti BT gets ready for Highway Automation

To monitor the movement of goods on highways, truck mounted GPS (Global Positioning Systems) are used around the world. Sparsh Communications is implementing a similar project using indigenous technology in India.

**Bharti BT will be associated with this ambitious project by implementing a 700 site VSAT network for Highway Automation Systems. This is the largest order for VSATs in the shared-hub market in the country.**



The service being offered by Sparsh is fleet management wherein movement of trucks will be tracked. The Bharti - BT team at Bangalore, excited at bagging the prestigious assignment, is working all round to make it a success.

- By K S Manjunath, Bharti B T.

## National Conference on Telecommunications



Mr. Mittal delivering the concluding remarks at the CII conference. Also seen are Mr. Jagmohan, Hon'ble Minister for Communications and Justice S. S. Sodhi, Chairman, TRAI amongst others.

The Confederation of Indian Industry (CII) organised a National Conference on Telecommunications at New Delhi on February 10, '99. Mr. Jagmohan, Hon'ble Minister for Communications, was the Chief Guest at the conference. Mr. Sunil Bharti Mittal summed up the critical issues facing the telecom industry in the country.

### CREATIVITY

*Creativity is dreaming things that never were and saying "why not"*

## AirTel, Shimla celebrates birthday bash in style

February 1st, saw the completion of two years of successful AirTel operations in the hills of Himachal Pradesh.

To mark the occasion, an impressive get together was organised at Hotel Holiday Home, Shimla.



Keeping up the tradition of family feeling, all members of AirTel Shimla and their families were invited to the celebrations and a sumptuous lunch. The presence of Mr. Rajan B. Mittal, M D, Mr. Hemant Sachdev and Mr. Pawan Kapoor lent a distinct aura to the spirit of the occasion.

Mr. Rajan B. Mittal congratulated Col. O. P. Aurora, AVP (Proj. & Ops.) and his team, and lauded the role of each employee in the growth of the company. He also greeted every employee and their families on this jubilant occasion.



Col. O. P. Aurora greets Mr. Rajan B. Mittal at the festivities



LAUNCH



Mr. Madhav R. Scindia cutting the ribbon while Mr. Digvijay Singh CM, M.P. and Mr. Sunil B. Mittal look on.

**B**harti Telenet, India's first fixed line telephone service provider in the private sector, launched the third leg of its basic telecom services in Gwalior and Malanpur. The historic first-call event was conducted on March 20, '99.

Mr. Digvijay Singh, Chief Minister of M.P. formally launched the services, while Mr. Madhav Rao Scindia, Member of Parliament, inaugurated the backbone network to carry long distance calls between Gwalior, Indore and Bhopal. Mr. Sunil Bharti Mittal, Chairman & Group Managing Director, Bharti Enterprises, Mr. Rakesh Bharti Mittal, Managing Director, Bharti Enterprises and Mr. Rajan Bharti Mittal, Joint Managing Director, Bharti Enterprises and Managing Director, Bharti Telenet, were present at the function.



Inaugurating the MSU - Mr. Madhav R. Scindia, Mr. Digvijay Singh, Mr. Sunil B. Mittal and Mr. Rakesh B. Mittal

# Gwalior says Hello!

## Breaking new Underground

BTNL's underground Fibre Optic Network connecting Indore, Bhopal and Gwalior MSUs has become operational. This being the first phase of the state of art 3100 km long network, will later connect the MSUs to Jabalpur and Raipur.

Expected to cost Rs.100 crores, the



Backbone Network involves laying of specially designed armoured optical fibre cable at 1- 1.5 mtrs depth. The Backbone Network passing through built up areas utilizes Bharti Dura-Line's silicore coated HDPE ducts and advanced blowing equipment. This will cater not only to BTNL's own network, but also to other private telecom operators who need to transmit data, voice and even Internet services.

The relentless efforts of the Transmission team have made this achievement possible for Bharti Telenet.

The first ever three-way radio conferencing on a private basic telecom network

between Gwalior, Bhopal and Indore held on this occasion clearly brought out the technological prowess of the AirTel network. With Gwalior and Malanpur getting the network on-line, AirTel's world-class service is now available in 7 cities of M.P. which include Indore, Bhopal, Dewas, Pitampur and Mandideep. The next two regions awaiting the launch of AirTel - Telecom Services shortly are Raipur and Jabalpur.

AirTel is making rapid progress in its plan of connecting all major cities of M.P. through a 3100 km.-long optical fibre network (see Inset). Over 2100 kms of the network has already been built up in just nine months! With an expected investment of Rs. 4000 crores over the next 15 years,

AirTel plans to connect and cover the entire state.

Later in the day, Nafisa Joseph, former Miss India, and Aly Khan, well known TV personality and anchor, inaugurated the first AirTel Connect in the city. The special evening organised



Colours Galore



Suneetha Rao performs!

# AirTel create





for AirTel subscribers at Hotel Usha Kiran Palace added an exciting finale to the hectic day. A well-choreographed fashion show followed by a scintillating performance by famous singer Suneetha Rao pepped up the evening, while anchors Aly Khan and Nafisa Joseph regaled the audience with their spirited compering.



*Fashion show on stage*

The joyous day came to an end on a thrilling note, with AirTel having created history once again.



*The first call...*

# History !!



*The Silver shine on Stage*



*connect says hello to stars ...  
Nafisa Joseph & Aly Khan*

## Know your city....

### Gwalior - The Crown of M.P.

Gwalior is a vibrant city, a mix of the old and new, the traditional and the modern. The most famous landmark of Gwalior is the majestic Fort. This invincible sandstone fortress dominates the city, with magnificent outer walls and beautiful palaces inside.

The colourful city holds many other attractions and surprises. The Man Mandir Palace, Gujari Mahal, Sas Bahu Ka Mandir and Teli Ka Mandir, to mention a few of the prominent ones. Apart from these, one can also see the Jai Vilas Palace and Museum, the current residence of the royal Scindia family.

Not to forget, Gwalior also has Tansen's Tomb, a memorial to the legendary singer.

And of course, now you can enjoy the company of AirTel too, in historic Gwalior.

## Two auspicious beginnings

The AirTel house at Gwalior was formally inaugurated on February 4th, 1999. A Bhoomi Pooja was performed to mark the auspicious occasion.



*Pooja at AirTel house, Gwalior*

On the auspicious occasion of the inauguration of the Bharti BT Internet office, a *havan* was conducted on February 7, '99. Mr. Sunil B Mittal, Mr. Rakesh B Mittal, Mr. Rajan B Mittal and Mr. Raj Kanthan, Director, BT, were among those who attended the *pooja*.



*The Havan at BBIL premises*

Telecom Seychelles achieved a record feat by increasing the Cellular market at Seychelles by 100% and in the process, capturing 60% of the market by March, '99.

## Pakistan Cricket team at Gwalior

The run up to the Indo - Pak series began with a warm-up match between India (A) and Pakistan at Gwalior on January 23-25, '99. And the honour of sponsoring the match came to none other than AirTel.



*The Pakistan Cricket team at Gwalior*

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## Happenings at Bharti Dura-line

Bharti Dura-Line team bagged a large order for 730 km Telecom ducts from ITI Ltd., Bangalore. ITI will utilize these ducts in a defence project and has already inspected and cleared the first consignment.

### PINPOINT™ makes its mark

PINPOINT™ Telecom Duct does exactly as it implies-it points to the location of buried ducts. With its launch, PINPOINT™ has created a stir in the market, and the first order has come in from Crompton Greaves Limited.

Way to go - BDL !

### BTNL awards turnkey order

Bharti Telenet Ltd., has given a turnkey order to Bharti Dura-Line for supplying and laying ducts for their sites in Madhya Pradesh for the basic telephony project.

### Jeff Mills guides team

Mr. Jeff Mills of Dura-Line U.S.A. visited the Bharti Dura-Line plant at Goa; MSRDC, Mumbai; BTNL, Jabalpur; and DOT, Gorakhpur to guide the installation team on turnkey duct installation projects. His presence proved valuable to the Bharti Dura-Line team.

## Mr. Sunil B Mittal turns alumnus of Harvard Business School

Mr. Sunil Bharti Mittal has become an alumnus of Harvard Business School in January this year. Mr. Mittal successfully completed the Owner/ President



OWNER/PRESIDENT MANAGEMENT PROGRAM  
CLASS 27  
HARVARD BUSINESS SCHOOL

Management Programme (OPM), a three-year, three-week per year executive education programme at Boston, U.S.A. Our congratulations to Chairman.

## Bharti Family gets closer on VSAT

Bharti Healthcare, Dharuhera has become the first member of Bharti family to become a part of the VSAT Network. The Network can support both voice and data transfer, thus providing a cost effective alternative in establishing connectivity with other Group companies. With a transfer rate of 64 kbps, this facility offers a speedy medium of communication and has resulted in vast improvements in the communication system existing at Dharuhera.



VSAT connectivity has been further extended to Ludhiana unit of Bharti Telecom as well as to Bharti Telenet's Bhopal Office.

## SETTING THE AGENDA FOR CORPORATE GOVERNANCE

### CF Os' Meet

The first Meet of Chief Financial Officers of various Group Companies / Units of Bharti Enterprises was held at Wet & Wild Resorts, Gurgaon on January 15-16, '99.

The Meet, chaired by Mr. Akhil Gupta, Director (Corporate Affairs), moderated discussions on a broad range of topics in the finance area, and set the tone for financial directives within Bharti.



### Heads of HR Meet

The fifth Heads of HR Meet was also held at the Wet & Wild Resorts, Gurgaon on January 29-30, '99. Attended by all HR Heads of different Group Companies/ Units, the Meet was chaired by Mr. G. K. Agarwal, Director (HRD). Dr. S. Chandrasekhar, VP (HRD), NIIT made a presentation on 'Application of IT in the HR area' at this Meet. Fruitful discussions also took place in matters of HR, relevant to the Bharti Group Companies and set the tone for HR plans for times ahead.

## Annual Session of the Punjab State Council of CII

The Annual Session of the Punjab State Council of CII was held at Chandigarh on March 19, '99. The Ambassador of France to India, Mr. Claude Blanchemaison was the Chief Guest on this occasion which deliberated on global industrial scenario. Mr. Rakesh Bharti Mittal, Managing Director, Bharti Telecom, and the Chairman of the State Council for the third successive year, chaired the session.



## Teamwork

*Coming Together Is A Beginning... Keeping Together Is Progress... Working Together Is Success*

## Annual Day Celebrations in Sunny Goa

The 12th Annual Factory Day of G-TEL was celebrated with customary gaiety on April 23, '99. The significant day began with a Satyanarayan Pooja performed by one of the employees, Mrs. Nayani Xete.

Mr. Rakesh B. Mittal, Vice Chairman cum Managing Director, G-Tel, Mr. G.K. Agarwal, Director (HRD), Mr. H.S. Manhas, Sr.VP (TQM) and Mr. Y.G.P. Raikar, VP (Works) addressed the



gathering. Various awards, certificates and incentives, including the Best Worker to Mrs. Swati Sawant, Best Executive to Mr. Jagannath Parsenkar and Best Manager to

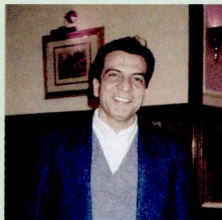


The gathering at G-Tel

Mr. Victor Silvero, were presented on this occasion. An entertainment programme livened up the function, which ended with a sumptuous buffet lunch.



# Person



Mr. Pawan Kapoor  
CEO, BTNL (HP Project)

Mr. Pawan Kapoor, a physics graduate from Punjab University, with a Management Diploma from F.M.S., Delhi, joined Bharti Telenet's Himachal operations as CEO on Feb. 01, '99. Mr. Kapoor has 27 years of professional experience, since joining Shriram Group of Industries as a Management Trainee in 1972. Of these, 19 years have been in Marketing & Sales, graduating to areas of general management. For intellectual stimulation, Mr. Kapoor taught aspiring professionals in business schools. That apart, Mr. Kapoor has always been a keen sports and health enthusiast. He has participated in Inter University Boxing and Swimming (breaststroke) competitions. He also believes that to keep up proper balance of body and soul, meditation is the key, which he has taken to of late. Morning hours are spent in this spiritual pursuit and prayer. Mr. Kapoor continues to swim and manages occasional workouts, despite his busy schedule.

Born in the city of 'The Taj', Mr. S. S. Sinha, CEO, for Bharti Telesoft Ltd. - the new Software venture of Bharti Enterprises, has now made Delhi his home. A graduate in Engineering, and a post graduate in Management from XLRI, Jamshedpur, Mr. Sinha had won a number of awards for his scholastic achievements during his student career. Besides a short stint as a lecturer, Mr. Sinha has 31 years of rich experience in the IT industry, having begun his career with Tata Iron and Steel Company. Mr. Sinha has served organisations like BHEL, Bajaj Auto Ltd., and Ashok Leyland Information Technology. His immediate past assignment was at HCL Consulting Ltd. as President.

Mr. Sinha enjoys reading management books and fiction, and also counts swimming among his favourite past times.



Mr. S.S. Sinha, CEO - Bharti Telesoft Ltd.

मध्य प्रदेश सेवा क्षेत्र में भारती टेलिनेट लिमिटेड द्वारा इंटरनेट सेवाएं प्रदान करने के लिए विदेश दयाल, निदेशक प्रचालक ने लाइसेंस समझौते पर दूरसंचार विभाग के साथ हस्ताक्षर किये।

## इंटरनेट

इस तिमाही के अंत तक बी टी एन एल इंटरनेट जैसे एक और रोचक क्षेत्र में प्रवेश कर रहा होगा। बुनियादी टेलिफोन सेवाओं और इंटरनेट के शक्तिशाली संगम से हमारे लिए सुनहरे भविष्य की नई संभावनाएं पैदा होंगी।

### Bharti honours it's partners

To honour the most important business partners, colourful Vendor recognition functions were organised by Bharti Telecom in Bangalore and Mumbai on January 27 and 28, '99 respectively. **Datafield India Ltd.**, Coimbatore was awarded the Best Vendor of the Year Award, while **Silkee Electronics Ltd.**, Bangalore was declared the runner-up. Vendors who secured 90% and above vendor rating were presented with Certificates of Merit. The gesture was another in Bharti's overall commitment to external customers.



Mr. V. J. Prakash, ED  
presenting the Best  
vendor award

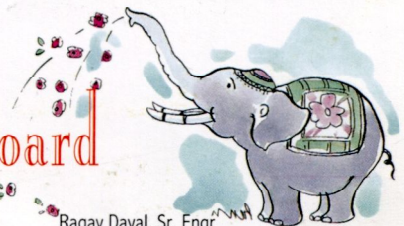
### भारती (टेलिकॉम) विद्यार्थी



प्रफुल्ल प्रमोद भालेराव को राज्य सरकार द्वारा आयोजित प्री-इंजीनियरिंग परीक्षा में उत्कृष्ट प्रदर्शन के आधार पर वर्ष 1998 से शुरू हुए शिक्षा सत्र के लिए भारती की छात्रवृत्ति के लिए चुना गया है। प्रफुल्ल ने श्री जी.एस. प्रौद्योगिकी एवं विज्ञान संस्थान, इन्दौर, में प्रवेश कर स्वयं को पूरी अध्ययन के प्रति समर्पित कर दिया है।

प्रथम सेमेस्टर में उसकी प्रतीभा से उसे छात्रवृत्ति प्रदान करने के हमारे निर्णय की सार्थकता साबित हो गई है।

## Welcome Aboard



### BTNL-MP

H.K. Gandhi, VP-HRD  
Vinod Mehra, D.G.M-Bhopal  
Manoj Gaurisaria, Sr.Exe-Bhopal  
Sandeep Shrivastava, Sr. Engr.Bhopal  
Amitabh Doss, Sr.Mgr-Raipur  
Sandeepan Chakraborty, Sr.Engr.-Raipur  
Sudarshan Arya, Mgr-Jabalpur  
R. Parameshwaram, Dy.Mgr-Jabalpur  
Manish K. Beghel, Sr. Engr. Jabalpur  
Anil Lalwani, Asstt. Mgr-Bhopal  
Nitin Singhal, Sr.Engr-Bhopal  
Hera Lal Gupta, SM-Bhopal  
John William, DM-Raipur  
Sunil James, Dy. Mgr.-Indore  
Anurag Joshi, Dy. Mgr. Indore  
Adarsh Singh, Asstt. Mgr.-Gwalior  
Manik Bhargava, Asstt. Mgr.-Gwalior  
Anil Shukla, Sr. Engg.-Raipur

### BTL- Head Office

S.Mohan, DGM-HRD

### BDPL

Inder Arora, Dy. Mgr.  
K.Adhikary, DGM-Mkt  
K L Tarachandani, Mgr.-Mkt.

### BCL

Abhilasha Hans, Head Cust. Care  
Rupak Aggarwal, Head-Channel Sales  
Pankaj Sarna, Head-Buss. Control  
Pratik Mazumdar, Sr.Engr-O&M  
K.S. Thakur, Sr.Engr-O&M  
Narender Gupta, Legal Counsel & Co. Sect  
Christopher Tobit, Head- Corp. Sales  
Capt R Bakshi, Security Mgr.  
Shibani Bhargava, AM-Mkt Comm  
R.Ramesh, Asstt.Mgr.-Stores

Ragav Dayal, Sr. Engr  
Neeraj Bassi, Asstt Mgr.

### BBIL

Porus Dara Tavadia, R.S.M-B,Lore  
Muneesh Pabbi, Mkt. Comm. Mgr.  
Rajesh Rampal, Info. SVC Mgr.  
Jagannadha Rao, Dy.Prod. Mgr  
R. Vardarajan, Zonal Mgr.-B,lora  
N.Ram Kumar, Zonal Mgr. B,lora  
Ravinder Singh, Zonal Mgr.-Delhi  
Akash Goyal, Zonal Mgr.-Delhi  
Aveek De, Zonal Mgr.-B,lora  
Vinayak Korgaonkar, Zonal Mgr.-B,lora  
J.K. Chelaramani, Zonal Mgr.-B.bay  
Premnath V.K, Zonal Mgr.-B.bay  
R.Sridhar, Zonal Mgr.-B.bay

### BTNL-HP

Pawan Kapoor, CEO  
Hemant Goel, Mgr.-(F&A)

### STL

B.N.Subramaniam, Asstt.EDP Mgr.

### BHCL

Vinay Jaiswal, Dy.Mgr.-B.bay

### Bharti Teletech

J.K. Dudani, AGM(Export), Ggn.

### TSL

Germaine Michaud, Sales Mgr.  
Kamal Dhanjee, Sr. Exe-(F&A)

### New Project I

April Xavier, Exe. Sect.  
Pawan Kr. Duggal, DGM  
Sanjay Bahl, AVP-Mkt & Sales

...and many more



## Ladies unite!

Behind every successful man, there is a woman. That's what better halves at Bharti Telenet family decided to demonstrate. The



inaugural meet of AirTel Ladies Club at Bhopal proved quite a hit, and provided ample time for fun and partying. The ladies have resolved to take up socially relevant activities and spread the name of AirTel into every household.

When the Sun beats  
down in all fury and nature  
looks parched around...  
A cool mango drink...  
Easy to make and great to taste,  
what more can one ask for

### PANNA

#### Ingredients

Raw mango	1 no.
Sugar	1/2 Cup.
Saffron strands	1/4 tsp.
Cardamom powder	* tsp.
Nutmeg	1/4 tsp.

#### Method

Peel and chop raw mango into chunks. (You can also use whole raw mango and then boil it in water and strain pulp on cooling.) In a pan, put mango, sugar and nutmeg. Boil till the mango is soft and then cool. Blend in mixer till smooth and sieve. Add cardamom, saffron and bring to a boil, stirring continuously. Remove from the fire and cool. As and when required add 3-4 tbsp to a glass of chilled water and mix.



## Siemens scores another first !!

Siemens Telecom has become the first in providing customised products to Private Service Providers in the area of basic telephony. Modifications have been carried out in the Siemens Euroset 8055 for Hughes Ispat Ltd., the basic service provider in Maharashtra. Close on the heels of this achievement comes similar news from Rajasthan. STL has also bagged initial orders from Shyam Telelink, another Private Basic Service Provider in the desert state of Rajasthan. Kudos to the STL team once again.

## New definitions for today's world

Check out some new definitions and unusual interpretations to ordinary words. These are getting a wider coverage and faster popularity as a result of the explosive growth in <http://www>.

**Alpha Geek:** The most knowledgeable, technically proficient person in an office or work group. "Ask Amit, he's the alpha geek here."

**Blamestorming:** Sitting around in a group discussing why a deadline was missed or a project failed, and who was responsible.

**Cube Farm:** An office filled with cubicles.

**GOOD Job:** A 'Get-Out-Of-Debt' job. A well-paying job people take in order to pay off their debts, one that they'll quit as soon as they are solvent again.

**Mouse Potato:** The online, wired generation's answer to the couch potato.



## Think about it

Have you ever watched kids  
on a merry-go-round,  
Or listened to the rain  
slapping on the ground?  
Ever followed a butterfly's erratic flight,  
Or gazed at the sun into the fading night?  
You better slow down  
Don't dance so fast,  
Time is short  
The music won't last!  
Do you run through each day on the fly,  
When you ask "How are you"?  
do you hear the reply?  
When the day is done,  
do you lie in your bed?  
With the next hundred chores  
running through your head?  
You'd better slow down  
Don't dance so fast,  
Time is short  
The music won't last!  
Ever told your child  
We'll do it tomorrow,  
And in your haste not see his sorrow?  
Ever lost touch,  
Let a good friendship die,  
'Cause you never had time to call and say "Hi"?  
You'd better slow down  
Don't dance so fast,  
Time is short  
The music won't last!  
When you run so fast to get somewhere,  
You miss half the fun of getting there.  
When you worry and hurry through your day,  
It is like an unopened gift.....thrown away.  
Life is not a race;  
Do take it slower,  
Hear the music  
Before the song is over.

Contributed by:  
Ritu Bhati, HR  
Bharti BT Limited

Address your contributions to:  
Debjani Chakraborty / Anupama  
Khanna at Corporate HRD, Bharti  
Enterprises, Qutab Ambience  
(at Qutab Minar), Mehrauli Road,  
New Delhi 110 030.